



PRESS RELEASE

“CAPITAL LINK HONG KONG MARITIME FORUM”

Monday, November 18, 2019

Hong Kong Convention and Exhibition Centre, Level 2, Hong Kong

November 12, 2019

In cooperation with the **Hong Kong Government**, Capital Link is honored to organize a forum that will open the **Hong Kong Maritime Week (HKMW)**. The **“Capital Link Hong Kong Maritime Forum”** will take place in conjunction with and immediately after the **Opening Ceremony** of the **HKMW**, on **Monday, November 18, 2019** at the **Hong Kong Convention and Exhibition Centre, Level 2**. The event is also organized in cooperation with **Invest HK**.

Mr. Frank Chan Fan, JP, Secretary for Transport and Housing - The Government of the Hong Kong Special Administrative Region; Chairman - Hong Kong Maritime and Port Board, will honor the Forum with his presence and will deliver the keynote opening address.

Mr. Frank Chan Fan, JP, will be introduced by **Mr. Nicolas Bornozis, President – Capital Link**.

There are several initiatives under way aiming to reinforce Hong Kong’s position as a major hub for the global shipping industry, which will be highlighted during the Forum and the HKMW.

Capital Link’s Hong Kong Maritime Forum will discuss hot topics of critical significance for the industry and for Hong Kong, featuring industry leaders from the global and the Hong Kong maritime communities. A number of global industry leaders are coming to Hong Kong for this Forum and the HKMW to exchange views, discuss and debate with their Hong Kong counterparts.

The Forum will provide an overview of the developments and outlook of the various shipping markets and will discuss topics on the Greater Bay Area, the challenges of technology and the environmental regulations, the changing landscape in finance and capital markets, the significance of seafarers welfare & training, and will conclude with high level discussions on the future direction of the industry and its transformational impact on shipping.

WHO SHOULD ATTEND?

Commercial and Investment Bankers • Charterers • Classification Societies • Commodity and Energy Traders • Finance Providers • Financial Advisors • Financial and Trade Media • Hedge Fund Managers • Institutional Investors • P&I Executives • Lawyers and Insurers • Market Analysts and Consultants • Private Equity Firms • Risk Advisors • Ship Managers • Ship Operators • Shipowners • Shipbrokers • Sovereign Wealth Funds • Venture Capital Firms

Registration:

For participation to the Forum registration at the following link is necessary:

<http://forums.capitallink.com/shipping/2019hongkong/signup.html>

INDUSTRY PANEL & PRESENTATION TOPICS

GREEN SHIPPING - SAFETY & SUSTAINABILITY - ESG RATINGS

Not Even the Gods Fight Necessity (Simonides, 139 BC)

2020 marks the beginning of a new era, as the IMO low sulfur regulations kick in and we also start the longer journey towards decarbonization. National and international regulators, shipowners, charterers, fuel producers, insurers, classifications societies and more, need to cooperate and set the tone towards achieving sustainable long-term solutions. Charterers, financiers and investors pay increasing attention to Environmental, Social and Governance (ESG) issues in their decision-making process. The panel will bring together the viewpoint of major stakeholders and discuss options and strategies to achieve a common framework overcoming the complexities involved.

Moderator: Mr. Nick Brown, Communications Director - **Bureau Veritas Marine & Offshore**

Panelists:

- **Mr. Mark Cameron**, Executive V.P & COO - **Ardmore Shipping**
- **Mr. James Tong**, Managing Director, Head, Asia Pacific & Japan, Global Shipping & Logistics, Head of Diversified Industrials China – **Citi**
- **Mr. Michael Fitzgerald**, Deputy Chief Financial Officer – **Orient Overseas Container Line**
- **Mr. Alex Slee**, Deputy CEO – **Taylor Maritime**

SHIPPING MARKETS – CURRENT TRENDS & OUTLOOK

Sector fundamentals and key drivers for the various shipping segments – drybulk, tankers, LNG/LPG, containers

The section remarks will be delivered by **Mr. Peter Sand**, Chief Shipping Analyst – **BIMCO**

SHIPMANAGEMENT – WHAT'S NEXT

Cost control & economies of scale, safety & security, human resources management, technological innovation, digitalization, new regulations, capital expenditures & efficient allocation of capital, are among the challenges the industry faces. Are these better handled through a third-party manager or through in-house operations? A discussion among leading third-party ship managers and shipping companies with in-house management on how they are handling today's challenges and they prepare for the future.

Moderator: Mr. Benjamin Wong, Head of Transport & Industrial – **InvestHK**

Panelists:

- **Mr. Bjorn Hojgaard**, CEO - Anglo-Eastern Univan Group; Deputy Chairman – **The Hong Kong Shipowners Association**
- **Mr. Angad Banga**, Chief Operating Officer - **Caravel Group / Fleet Management Ltd.**
- **Mr. Rajesh Unni**, Founder & CEO - **Synergy Marine Group**
- **Captain Zhou**, COO - **Wah Kwong Maritime Transport Holdings**
- **Mr. Frank J Coles LLM FNI**, Chief Executive Officer – **Wallem Group**

HONG KONG AS A GLOBAL MARITIME HUB

The section remarks will be delivered by **Mr. Bjorn Hojgaard**, CEO - **Anglo-Eastern Univan Group**; Deputy Chairman – **The Hong Kong Shipowners Association**

Interviewed by:

Mr. Nicolas Bornozis, President – **Capital Link**

Mr. Terence Zhao Wei, Founder & Managing Director – **Singhai Marine Services**

SEAFARERS CAREERS, WELFARE, EDUCATION & TRAINING – THE VISION, MISSION AND PRIORITIES OF SEAFARERS' UNIONS IN HONG KONG MARITIME INDUSTRY DEVELOPMENT

Access to a high-quality pool of seafarers has been a critical issue for the maritime industry. The panel will discuss not only how to maintain the quality of the existing seafarers but also how to promote the seafaring career to the new generation.

Introductory remarks: Captain T.T. Chung, General Secretary of **Merchant Navy Officers' Guild – Hong Kong**; ITF Fair Practice Committee and FPC Steering Group Member

Capital Link: New York – London – Oslo – Athens – Limassol – Shanghai – Singapore – Tokyo – Hong Kong

230 Park Avenue • Suite 1536 • New York • New York 10169, USA • Tel.: +1 212 661 7566 • Fax: +1 212 661 7526
Longcroft House, 2/8 Victoria Avenue, London, EC2M 4NS, U.K. • Tel. +44(0) 20 3206 1322
40, Agiou Konstantinou Str, Suite A5, 151-24 Athens, Greece • Tel. +30 210 6109 800 • Fax +30 210 6109 801
Raadhugaten 25, P.O.Box 1904 Vika • N-0116 Oslo, Norway
www.capitallink.com - www.capitallinkforum.com - www.capitallinkshipping.com

Panel Discussion:

Moderator: Mr. Jason Lam, Inspector – ITF; Assistant Head – ITF FOC Campaign Office

Panelists:

- **Ms. Kitty Chan**, Administrator – **Merchant Navy Officers' Guild – Hong Kong**
- **Mr. Leon Lai**, (Chief Officer) Executive Council Member – **Amalgamated Union of Seafarers, Hong Kong**
- **Ms. Doris Sin**, Assistant Head – **ITF FOC Campaign Office**, Secretary – **HKISSC**

THE CHANGING LANDSCAPE OF BANK FINANCE AS THE MAIN CAPITAL PROVIDER TO SHIPPING

Options available to shipowners from traditional banks – global and specialized banks, new entrants, leasing, alternative finance. The Effect of the New Hong Kong Tax Law on Leasing and Shipping

Moderator: Mr. Edward Liu, Legal Director - **Hill Dickinson**

Panelists:

- **Mr. Eric Yang**, Head of Shipping Finance - **AVIC International Leasing Co., Ltd.**
- **Mr. Logan Chong**, Managing Director Transport Sector, Investment Banking Asia Pacific - **BNP Paribas**
- **Mr. Shreyas Chipalkatty**, Global Head of Shipping - **Citi**
- **Mr. Bill Guo**, Executive Director – **ICBC Financial Leasing**

CAPITAL MARKETS & SHIPPING

What types of capital shipping companies can raise – debt, equity, structured finance – and where. Options, relative costs and advantages / disadvantages.

Moderator: Mr. Christoforos Bisbikos, Partner - **Watson Farley & Williams**

Panelists:

- **Mr. Joachim Jaeger Skorge**, Managing Director and Regional Head of Asia-Pacific, Investment Banking – **DNB Markets, Inc.**
- **Mr. Nicolas Duran**, Partner & Director Investment Banking – **Fearnley Securities**
- **Mr. David Palmer**, Advisor – **Langton Shipping Ltd**
- **Mr. Erik Strømsø**, Managing Partner – **Pareto Securities (Asia)**

DOES PRIVATE EQUITY & ALTERNATIVE FINANCE HAVE A ROLE IN SHIPPING TODAY?

Is Private Equity an opportunistic short-term or a strategic long-term investor in shipping? Is there still appetite for shipping investments? What types of projects and deals attract Private Equity investments. Entry and exit strategies. On the other hand, several new platforms are ready to provide debt financing. AF is becoming a bigger source of capital and is open not just to bigger companies but also to smaller and mid-sized owners, who represent a big portion of the industry

Moderator: Mr. Jonathan Silver, Partner – **Maples Group**

Panelists:

- **Mr. Andrew Hampson**, Managing Director – **Tufton Asset Backed Investment (ABI) Group**
- **Mr. Hans Oust Heiberg**, Partner – **Sole Shipping SO Adviser Limited**
- **Mr. Jack Sun**, Managing Partner – **SinoEnergy Capital**
- **Mr. Ali Ben Lmadani**, CEO – **ABL Corporation**
- **Mr. Alex Ponomarev**, Director Business Development – **GTLK Europe DAC**

THE FUTURE OF THE INDUSTRY & INDUSTRY PREPAREDNESS & INITIATIVES

A Roundtable discussion among leaders from various aspects of the industry. The panel will discuss the evolution of the shipping industry, the main industry drivers, opportunities and challenges across the board – finance, technology, regulations, geopolitics and more. It will also discuss initiatives undertaken by companies and industry organizations to support and steer the industry to its next phase of development.

Moderator: Mr. Norbert Kray, Regional Manager for Greater China – **DNV-GL**

Panelists:

- **Mr. Peter Cremers**, Vice-President – **BIMCO**; Executive Chairman – **Anglo-Eastern Group**
- **Mr. Martin Stopford**, Non-Executive President – **Clarkson Research Services Limited**
- **Mr. Andreas Nordseth**, Director General – **Danish Maritime Authority**

Capital Link: New York – London – Oslo – Athens – Limassol – Shanghai – Singapore – Tokyo – Hong Kong

230 Park Avenue • Suite 1536 • New York • New York 10169, USA • Tel.: +1 212 661 7566 • Fax: +1 212 661 7526
Longcroft House, 2/8 Victoria Avenue, London, EC2M 4NS, U.K. • Tel. +44(0) 20 3206 1322
40, Agiou Konstantinou Str, Suite A5, 151-24 Athens, Greece • Tel. +30 210 6109 800 • Fax +30 210 6109 801
Raadhugaten 25, P.O.Box 1904 Vika • N-0116 Oslo, Norway
www.capitallink.com - www.capitallinkforum.com - www.capitallinkshipping.com

SHIPOWNERS PANEL – PUTTING IT ALL TOGETHER

Leading HK & International Shipowners will discuss opportunities and challenges for the shipping industry focusing shipping markets outlook, energy and commodity flows, investment opportunities, access to capital, operational and regulatory challenges and more.

Moderator: Mr. Nick Sansom, Chief Business Development Officer - **Bermuda Shipping and Maritime Authority**
Panelists:

- **Mr. Yongxin Wang**, President – **China Merchants Energy Shipping Co., Ltd**
- **Mr. Mats Berglund**, CEO/Executive Director – **Pacific Basin Shipping Ltd.**
- **Mr. Bing Chen**, CEO – **Seaspan**
- **Mr. Jack Hsu**, CEO – **Oak Maritime (Hong Kong) Inc Limited**
- **Mr. Hing Chao**, Executive Chairman – **Wah Kwong Maritime Transport Holdings**

PARTICIPATING COMPANIES & ORGANISATIONS

Ardmore Shipping • ABL Corporation • Anglo-Eastern Group • Anglo-Eastern Univan Group • AVIC International Leasing Co, Ltd. • Bermuda Shipping and Maritime Authority • BIMCO • BNP Paribas • Bureau Veritas Marine & Offshore • Caravel Group / Fleet Management Ltd. • China Merchants Energy Shipping Co., Ltd. • Citi • Clarkson Research Services Limited • Danish Maritime Authority • DNB Markets, Inc. • DNV-GL • Fearnley Securities • GTLK Europe DAC • Hill Dickinson • Hong Kong Maritime and Port Board • ICBC Financial Leasing • InvestHK • ITF • ITF FOC Campaign Office • Langton Shipping Ltd • Maples Group • Merchant Navy Officers' Guild – Hong Kong • Oak Maritime (Hong Kong) Inc Limited • Orient Overseas Container Line • Pacific Basin Shipping Ltd. • Pareto Securities (Asia) • Seaspan • Singhai Marine Services • SinoEnergy Capital • Sole Shipping SO Adviser Limited • Synergy Marine Group • Taylor Maritime • The Government of the Hong Kong Special Administrative Region • The Hong Kong Shipowners Association • Tufton Asset Backed Investment (ABI) Group • Wah Kwong Maritime Transport Holdings • Wallem Group • Watson Farley & Williams

THE CONFERENCE IS ORGANIZED:

IN COOPERATION WITH: Hong Kong Maritime and Port Board • Invest HK

SPONSORS:

GLOBAL GOLD SPONSOR: DNV GL

GLOBAL SPONSORS: Citi • DNB • Fearnley Securities • ICBC Leasing • Watson Farley & Williams

SPONSORS: Amalgamated Union of Seafarers • AVIC Leasing • Bureau Veritas • Bermuda Maritime Hill Dickinson • Maples Group • Merchant Navy Officers' Guild – Hong Kong • Singhai Marine Services

MUSIC BY: Menelaos Kanakis www.kanakismenelaos.com

SUPPORTING ORGANIZATIONS: Hong Kong Shipowners Association

MEDIA PARTNERS: Lloyds List • The Maritime Executive • Ship2Shore • Tradewinds • Wordoils • Xinde Marine News

For further information, please contact:

NEW YORK // Mrs. Olga Bornozi & Mrs. Eleni Bej

Tel.: +1(212)661-7566- Email: obornozi@capitallink.com ; ebej@capitallink.com

For sponsorship opportunities, please contact Olga Bornozi, Managing Director, Nicolas Bornozis, President, or Anny Zhu, VP, Business Development at forum@capitallink.com or call +1 212 661-7566.

Or please visit:

<http://forums.capitallink.com/shipping/2019hongkong/>

www.capitallink.com

www.capitallinkforum.com

ORGANIZERS

Founded in 1995, Capital Link is a New York based investor relations, financial communications and advisory firm with a strategic focus on the maritime, commodities and energy sectors, MLPs, as well as Closed-End Funds and ETFs. Based in New York City, Capital Link has presence in London, Athens & Oslo. Capital Link is a member of the Baltic Exchange and

Capital Link: New York – London – Oslo – Athens – Limassol – Shanghai – Singapore – Tokyo – Hong Kong

230 Park Avenue • Suite 1536 • New York • New York 10169, USA • Tel.: +1 212 661 7566 • Fax: +1 212 661 7526

Longcroft House, 2/8 Victoria Avenue, London, EC2M 4NS, U.K. • Tel. +44(0) 20 3206 1322

40, Agioli Konstantinou Str, Suite A5, 151-24 Athens, Greece • Tel. +30 210 6109 800 • Fax +30 210 6109 801

Raadhusgaten 25, P.O.Box 1904 Vika • N-0116 Oslo, Norway

www.capitallink.com - www.capitallinkforum.com - www.capitallinkshipping.com

works very closely with the **New York Stock Exchange, NASDAQ** and the **London Stock Exchange** as well as with major international and supranational organizations and industry associations in the areas of the firm's strategic concentration. Our proactive approach, which integrates **Investor Relations, Information Technology and Media**, enhances awareness and branding for our clients through tailored outreach programs targeting analysts, institutional and individual investors and the financial media complemented by extensive and uniquely powerful marketing platforms. **Capital Link offers a full suite of services including strategic and corporate advisory, investor relations, media relations, public and industry relations and the organization of corporate events. Capital Link is also known for the organization of large scale, high quality Investment Forums** focusing on maritime transportation and U.S. investment products in key industry centers, such as **New York, London, Athens, Limassol, Shanghai, Singapore, Tokyo and as of this year in Hong Kong**. We organize fourteen conferences annually, of which ten are focused on the maritime sector. **The Capital Link Investment Forums** feature industry leaders and draw the elite of the global financial and investment communities. The **Capital Link brand** is widely-recognized and valued worldwide by participants in these communities for combining rich informational and educational content with as well as superior networking opportunities. In addition to conferences, **Capital Link organizes Webinars** focusing on investment strategies, sectors, critical topics of interest to the investment community and company presentations. Capital Link's **global marketing platform** enhances the visibility and reach of these events on a global scale that lasts well beyond the date on which each event is held, becoming a continuous reference point for market participants. **Capital Link's efforts have been recognized** by the 2011 Lloyds's List Greek Shipping Awards, in 2012 and 2013 by the InterContinental Finance Magazine and in 2016 by the Wealth & Finance Magazine, Also, by the International Propeller Club of the United States and AHI-American Hellenic Institute.