



Capital Link
Japan Maritime Forum

Tuesday, May 14, 2019
The Peninsula Tokyo – Tokyo, Japan



In Partnership With



COLUMBIA
SHIPMANAGEMENT



Astrup Fearnley



MORNING SESSIONS

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9:15 AM – 9:55 AM	REGISTRATION & COFFEE	
9:55 AM – 10:00 AM	Opening Remarks	Mr. Nicolas Bornozis, President – Capital Link
10:00 AM – 10:40 AM	<p>2020 – A New Reality or a New Mess?</p> <p><i>The implementation of environmental regulations in 2020 are expected to be a game changer for the shipping industry. Leading industry participants will discuss strategies and options to comply with the regulations (low sulfur emissions, decarbonization), the availability, compatibility and standardization of marine fuels and the likely impact on the industry.</i></p>	<p>Moderator: Mr. Stian Erik Sollied, Country Manager Japan – DNV GL</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Valentios (Eddie) Valentis, President/CEO – Pyxis Tankers • Mr. Sverre Bjørn Svenning, Director Maritime Research – Astrup Fearnley AS • Mr. Yasuo Tanaka, President – Monohakobi Technology Institute, NYK • Mr. Yoshikazu Kawagoe, Senior Managing Executive Officer and CTO - Mitsui O.S.K. Lines, Ltd. • Mr. Demetris Chrysostomou, Group Director Marketing & Business Development – Columbia Shipmanagement Ltd.
10:40 AM – 11:00 AM	<p>Keynote Address “Coming to Terms with the Next Era for Shipping & Shipbuilding”</p>  <p>Mr. Martin Stopford, Non-Executive President Clarkson Research Services Limited</p>	
11:00 AM – 11:15 AM	Cyprus - The Gateway to Europe and the Southeastern Mediterranean	H.E. Natasa Pilides, Shipping Deputy Minister to the President - Republic of Cyprus
11:15 AM – 11:30 AM	Hong Kong - The Gateway to Southeast Asia	Mr. Benjamin Wong, Head of Transport & Industrial – InvestHK
11:30 AM – 11:45 AM	The Transformational Impact of Technology on Shipping Presentation	Mr. Andreas Chrysostomou, Chief Strategy Officer - Tototheo Maritime
11:45 AM – 12:25 PM	<p>Japanese Financing Options for International Owners</p> <p><i>Japanese Banks have increased their international orientation providing international shipowners with both Conventional Bank Financing as well as Leasing options. The panel will discuss how Japanese financiers approach international clients.</i></p>	<p>Moderator: Mr. Mehraab Nazir, Partner - Watson Farley & Williams</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Ali Ben Lmadani, CEO – ABL Corporation • Mr. Vetle Sjuve, Associate, Investment Banker - Fearnley Securities • Mr. Takahiro Matsumoto, Managing Executive Officer, Structured Finance - Financial Products Group Co.



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		<ul style="list-style-type: none"> • Mr. Koichi Onaka, Managing Executive Officer - Sumitomo Mitsui Trust Bank • Mr. Jigo Hayashi, General Manager, International Shipping & Finance - Tokyo Century
12:30 PM – 1:30 PM	NETWORKING LUNCHEON	
AFTERNOON SESSIONS		
1:35 PM – 2:15 PM	<p style="text-align: center;">International Shipping Companies Raising Capital in Japan</p> <p><i>A growing number of international shipping companies has been raising capital in Japan. The panel will discuss their experience dealing with Japanese financiers and will compare Japanese financing options to other alternatives available to international shipping companies.</i></p>	<p>Moderator: Mr. Nicolas Duran, Partner & Director Investment Banking - Fearnley Securities</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Carlos Balestra di Mottola, CFO – d’Amico International Shipping • Mr. Perry van Echtelt, CFO – Hafnia • Mr. Andreas Røde, Head of Business Development and M&A - Ocean Yield • Mr. Vikram Hiranandani, Director of Corporate Finance – Scorpio Bulkers & Scorpio Tankers • Mr. Christos Begleris, Co-Chief Financial Officer – Star Bulk Carriers
2:15 PM – 2:55 PM	<p style="text-align: center;">Chinese Leasing Options for Japanese Owners & Projects</p> <p><i>Chinese Leasing has become a dominant form of financing for international owners. The panel will discuss the growth of the Chinese Financial Leasing industry as well as the potential for cooperation with Japanese Financial Institutions.</i></p>	<p>Moderator: Mr. Greg Chase, Partner – Reed Smith</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Zhong Zheng, Supervisor of Risk Evaluation Division – Bank of Communications Financial Leasing Co., Ltd. • Mr. Jack Xu, Deputy Head of Shipping Finance Department – CMB Financial Leasing • Mr. Bill Guo, Executive Director, Shipping – ICBC Financial Leasing
2:55 PM – 3:35 PM	<p style="text-align: center;">The Japanese Shipbuilding Industry: Overview & Outlook</p> <p><i>How Japanese Shipyards gear to address the new environmental regulations, technological and ship design innovations and enhance their business with the international shipping community</i></p>	<p>Moderator: Mr. George Borovas, Partner – Shearman & Sterling</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Kosuke Takechi, Executive Officer, Chief Operating Officer Aerospace & Ship Division - Marubeni Corporation • Mr. Takashi Nakabe, President - Onomichi Dockyard Co., Ltd.



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		<ul style="list-style-type: none"> • Dr. Akinori Abe, Managing Officer and Chief Technology Officer of Technology Division - Japan Marine United (JMU) • Mr. Carlos Pena, Commercial Director - C Transport Maritime S.A.M. • Mr. George A. Kaklamanos, S&P Managing Director – TMS Group of Companies
3:35 PM – 3:50 PM	COFFEE BREAK	
3:50 PM – 4:30 PM	<p style="text-align: center;">Putting It All Together: The Japanese Shipowner’s Perspective</p> <ul style="list-style-type: none"> • <i>Leading Japanese Shipowners will discuss opportunities and challenges for the Japanese shipping industry.</i> • <i>Japanese Shipping Enhancing Its Global Footprint.</i> 	<p>Moderator: Mr. Julian Proctor, Managing Director & Chief Investment Officer - Tiger Group Investments</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Atsuo Asano, Senior Managing Director - K-Line • Mr. Hiroaki Nishiyama, General Manager, Steaming Coal Group - NYK
4:30 PM – 5:10 PM	<p style="text-align: center;">Business & Trading Opportunities with Japan for International Shipowners</p>	<p>Moderator: Mr. Andreas Hadjipetrou, Managing Director – Columbia Shipmanagement Ltd.</p> <p>Panelists:</p> <ul style="list-style-type: none"> • Mr. Kyriacos Panayides, Managing Director – AAL Shipping • Mr. Martyn Wade, CEO – Grindrod Shipping Holdings Ltd. • Mr. Philippos Philis, CEO – Lemissoler Navigation Co. • Mr. Marco Fiori, CEO – Premuda SpA • Mr. Nicos Rescos, COO - Star Bulk Carriers
5:10 PM – 6:10 PM	NETWORKING COCKTAIL RECEPTION	

SPEAKERS' DINNER SPONSOR

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