



**12th Annual Capital Link
Shipping & Marine
Services Forum**
Tuesday, September 10, 2019
116 Pall Mall – London, UK



IN PARTNERSHIP WITH
Fearnley Securities
IN COOPERATION WITH
London
Stock Exchange Group

HELD IN CONJUNCTION
WITH LISW19
9-13 SEPTEMBER 2019
LONDON
INTERNATIONAL SHIPPING WEEK

PRESS RELEASE

“12TH ANNUAL CAPITAL LINK SHIPPING & MARINE SERVICES FORUM”

TUESDAY SEPTEMBER 10th, 2019, LONDON – UK

September 4th, 2019

The **“12th Annual Capital Link Shipping & Marine Services Forum”** will take place on **September 10th, 2019**, at **116 Pall Mall**, in **London**, in partnership with **Fearnley Securities** and in cooperation with the **London Stock Exchange**. The event is held in conjunction with the **London International Shipping Week 2019**.

Ms. Nusrat Ghani MP, Parliamentary Under-Secretary of State - UK Department for Transport will honor the Forum with her presence and speech.

This Forum, organized on an annual basis, is well known for its large attendance by owners, investors and financiers who come together to discuss sector & industry panels. The London Forum will also provide the opportunity for 1x1 meetings between company management teams and investors.

The Forum will discuss the recent trends and developments in the shipping and marine services sectors, as well as, the financial and capital markets. By attending, participants will gain a deeper understanding of the current state of these industries, the subsequent effects on their investments, and a clear focus on the opportunities and challenges ahead.

A High Caliber Audience

All of Capital Link's events which are organized across London, New York, Athens, Limassol, Shanghai, Singapore, Tokyo and as of this year in Hong Kong, feature government and industry leaders and present a unique opportunity to meet and network with a large, high-caliber audience of ship owning and offshore executives, institutional investors, research analysts, industry experts, commercial and investment bankers, risk advisors, private equity and venture capital firms, high-net worth investors, and financial media. **The 2019 London** event will be open to the buy and sell side communities as well as the media.

WHO SHOULD ATTEND

Commercial and Investment Bankers • Charterers • Classification Societies • Commodity and Energy Traders • Finance Providers • Financial Advisors • Financial and Trade Media • Hedge Fund Managers • Institutional Investors • P&I Executives • Lawyers and Insurers • Market Analysts and Consultants • Private Equity Firms • Risk Advisors • Ship Managers • Ship Operators • Shipowners • Shipbrokers • Sovereign Wealth Funds • Venture Capital Firms

REGISTRATION

To register please visit the link: <http://forums.capitallink.com/shipping/2019london/signup.html>

INDUSTRY PANEL & PRESENTATION TOPICS

Welcome remarks: **Mr. Nicolas Bornozis**, President - Capital Link.

Opening Remarks: **Mr. Marius Halvorsen**, President & CEO - Fearnley Securities

London as a Global Capital Raising & Investment Destination

Section remarks by: **Mr. Axel Kalinowski**, Head of Central and Southern Europe - London Stock Exchange

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Game Changers & Future of the Shipping Industry

The panel will discuss trends and developments that affect the industry – regulations, technology, market forces and more!

Opening Address: Mr. Knut Orbeck-Nilssen, CEO – DNV GL

Moderator: Mr. Joshua Apfelroth, Partner – Cadwalader, Wickersham & Taft

Panelists:

- **Mr. Knut Orbeck-Nilssen, CEO - DNV GL**
- **Mr. Frederick J. Kenney, Director of Legal and External Affairs – International Maritime Organization (IMO)**
- **Mr. Lars Robert Pedersen, Deputy Secretary General – BIMCO**
- **Mr. Mark O’Neil, President – Columbia Shipmanagement**
- **Mr. Francis Richardson, CEO - Bermuda Shipping and Maritime Authority**

LNG Presentation

Section remarks by: Mr. Gonzalo De Arteaga, Senior Analyst – Fearnresearch

LNG Sector

1x1 Discussion

Section remarks by:

- **Mr. Espen Landmark Fjermestad, Equity Research – Fearnley Securities**
- **Mr. Jon Skule Storheill, CEO – Awilco LNG**

LPG Sector

1x1 Discussion

Section remarks by:

- **Mr. Peder Nicolai Jarlsby, Equity Research – Fearnley Securities**
- **Mr. John Lycouris, CEO – Dorian LPG**

Private Equity & Consolidation

Is Private Equity an opportunistic short-term or a strategic long-term investor in shipping? Does PE drive industry consolidation? Is there still appetite for shipping investments?

Moderator: Mr. Panos Katsambas, Partner - Reed Smith

Panelists:

- **Mr. Kevin O'Hara, Managing Director – AMA Capital Partners**
- **Mr. Andrian Dacy, Managing Director and Group Head, Global Transportation Group - J.P. Morgan Asset Management**
- **Mr. Paulo Almeida, Portfolio Manager - Tufton Oceanic Limited**

The Changing Landscape of Bank Finance as the Main Capital Provider to Shipping

Options available to shipowners from traditional banks – global and specialized banks, new entrants, leasing.

Moderator: Mr. Tony Rice, Partner - HFW

Panelists:

- **Mr. Ryan Zhang, Senior Manager, Ship Leasing Dept. – AVIC International Leasing Co, Ltd**
- **Mr. Evan Cohen, Managing Director and Group Head of Maritime Finance Business – CIT**
- **Mr. Shreyas Chipalkatty, Global Head, Shipping, Logistics & Offshore – Citi**
- **Mr. Bill Guo, Executive Director – ICBC Financial Leasing**

Asia – The Locomotive for Global Shipping

Section remarks by: Mr. Benjamin Wong, Head of Transport & Industrial - InvestHK

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Decarbonization – Conquering the Next Frontier

Beginning of the Longer Journey – Targets, Challenges & Strategies

Moderator: Mr. Patrick Kirkby, Partner – Watson Farley & Williams

Panelists:

- **Mr. Michael Parker**, Chairman, Global Shipping, Logistics & Offshore – Citi
- **Mr. Martin Stopford**, Non-Executive President – Clarkson Research Services Limited
- **Dr. Grahaeme Henderson**, Vice President, Shipping & Maritime – Shell International Trading and Shipping Company Limited

Product Tankers - Sector Panel Discussion

Moderator: Mr. Randy Giveans, Maritime Shipping Group Head, Equity Analyst - Jefferies LLC

Panelists:

- **Mr. Kim Ullman**, CEO - Concordia Maritime
- **Mr. Carlos Balestra di Mottola**, CFO – d’Amico International Shipping
- **Mr. Jacob Meldgaard**, CEO – TORM A/S
- **Mr. David Morant**, Managing Director - Scorpio Tankers

Crude Oil Tankers - Sector Panel Discussion

Moderator: Dr. Arlie G. Sterling, President & Co-Founder – Marsoft Inc

Panelists:

- **Mr. Hugo de Stoop**, CEO - Euronav
- **Mr. Jeffrey Pribor**, CFO - International Seaways
- **Mr. Robert Burke**, CEO - Ridgebury Tankers
- **Mr. Nikos Tsakos**, President & CEO - Tsakos Energy Navigation, Former Chairman INTERTANKO 2014-2018

Capital Markets

Are capital markets open to shipping? What types of capital shipping companies can raise – debt, equity, structured finance – and where. Are investment banks committed to shipping?

Moderator: Mr. Rolf Johan Ringdal, Partner – BAHR

Panelists:

- **Mr. Jim Cirenza**, Managing Director – DNB Markets, Inc.
- **Mr. Rikard Vabo**, Managing Director - Corporate Finance – Fearnley Securities
- **Mr. Douglas Mavrincac**, Managing Director - Global Head Maritime Investment Banking – Jefferies LLC

Alternative Finance

Alternative Finance has become a much bigger source of funding to shipping. Typical transactions, relative costs, advantages & disadvantages compared to traditional sources of finance.

Moderator: Mrs. Diana Syziu, Legal Director – Hill Dickinson

Panelists:

- **Mr. Nicolas Duran**, Partner & Director Investment Banking – Fearnleys Securities
- **Mr. Richard Moore**, Co-Founder and Managing Director – Ascension Finance
- **Mr. George Cambanis**, Managing Director – YieldStreet Marine Finance

Dry Bulk Shipping - Sector Panel Discussion

Moderator: Mr. Espen Landmark Fjermestad, Equity Research – Fearnley Securities

Panelists:

- **Mr. Magnus Halvorsen**, CEO – 2020 Bulkera
- **Mr. Gary Vogel**, CEO – Eagle Bulk Shipping

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- **Mr. Per Heiberg**, CFO – Golden Ocean
- **Mr. Martyn Wade**, CEO – Grindrod Shipping Holdings
- **Mr. Hamish Norton**, President – Star Bulk Carriers

Container Shipping - Sector Panel Discussion

Moderator: Mr. Richard Meade, Managing Editor – Lloyd’s List

Panelists:

- **Mr. Constantin Baack**, CEO - MPC Container Ships
- **Mr. Aristides Pittas**, Chairman & CEO - Euroseas Ltd.; Chairman & CEO - Eurodry Ltd.
- **Mr. Cao Deambrosio**, Managing Partner - Seamax Capital Management

CLOSING REMARKS:

Ms. Nusrat Ghani MP, Parliamentary Under-Secretary of State - UK Department for Transport

PARTICIPATING SHIPPING COMPANIES

- 2020 Bulkers (NO:2020)
- Awilco LNG (NO:ALNG)
- Concordia Maritime (STO:CCOR-B)
- d'Amico International Shipping (BIT:DIS)
- Dorian LPG (NYSE:LPG)
- Eagle Bulk Shipping (NASDAQ:EGLE)
- Eurodry Ltd. (NASDAQ:EDRY)
- Euronav (NYSE:EURN)
- Euroseas Ltd. (NASDAQ:ESEA)
- Golden Ocean (NASDAQ:GOGL)
- Grindrod Shipping Holdings (NASDAQ:GRIN)
- International Seaways (NYSE:INSW)
- MPC Container Ships (NO:MPCC)
- Ridgebury Tankers
- Scorpio Bulkers (NYSE: SALT)
- Scorpio Tankers (NYSE: STNG)
- Star Bulk Carriers (NASDAQ:SBLK)
- TORM A/S (NASDAQ:TRMD)
- Tsakos Energy Navigation (NYSE:TNP)

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SUPPORTING ORGANIZATIONS: BIMCO • Cass Business School • Greek Shipping Cooperation Committee • Hellenic Bankers Association • Helmepe • Intermanager • Intermepa • Maritime London • The Mission to Seafarers • Propeller Club London • Propeller Club Piraeus • Spnl • UK Chamber of Shipping • UK Ship Register • Wista Hellas • Wista UK

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ORGANIZERS

Founded in 1995, Capital Link is a New York based investor relations, financial communications and advisory firm with a strategic focus on the maritime, commodities and energy sectors, MLPs, as well as Closed-End Funds and ETFs. Based in **New York City**, Capital Link has presence in **London, Athens & Oslo**. Capital Link is a member of the **Baltic Exchange** and works very closely with the **New York Stock Exchange, NASDAQ** and the **London Stock Exchange** as well as with major international and supranational organizations and industry associations in the areas of the firm's strategic concentration.

Our proactive approach, which integrates **Investor Relations, Information Technology and Media**, enhances awareness and branding for our clients through tailored outreach programs targeting analysts, institutional and individual investors and the financial media complemented by extensive and uniquely powerful marketing platforms. **Capital Link offers a full suite of services including strategic and corporate advisory, investor relations, media relations, public and industry relations and the organization of corporate events.** Capital Link is also known for the organization of large scale, high quality **Investment Forums** focusing on maritime transportation and U.S. investment products in key industry centers, such as **New York, London, Athens, Limassol, Shanghai, Singapore, Tokyo** and as of this year in **Hong Kong**. We organize fourteen conferences annually, of which

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ten are focused on the maritime sector. **The Capital Link Investment Forums** feature industry leaders and draw the elite of the global financial and investment communities. The **Capital Link brand** is widely-recognized and valued worldwide by participants in these communities for combining rich informational and educational content with as well as superior networking opportunities. In addition to conferences, **Capital Link organizes Webinars** focusing on investment strategies, sectors, critical topics of interest to the investment community and company presentations. Capital Link's **global marketing platform** enhances the visibility and reach of these events on a global scale that lasts well beyond the date on which each event is held, becoming a continuous reference point for market participants.

Capital Link's efforts have been recognized by the 2011 Lloyds's List Greek Shipping Awards, in 2012 and 2013 by the InterContinental Finance Magazine and in 2016 by the Wealth & Finance Magazine, Also, by the International Propeller Club of the United States and AHI-American Hellenic Institute.