



# 2<sup>nd</sup> Capital Link Singapore Maritime Forum

Monday, April 8, 2019 - The Westin Singapore



IN PARTNERSHIP WITH



HELD IN CONJUNCTION WITH THE SINGAPORE MARITIME WEEK

## MORNING SESSIONS

MORNING SESSIONS		
8:00 AM – 8:30 AM	Registration & Coffee	
8:30 AM – 8:35 AM	Welcome Remarks	Mr. Mark O'Neil, CEO - Columbia Shipmanagement Mr. Terence Zhao, CEO - Singhai Marine Services
8:35 AM – 8:45 AM	Opening Remarks	Mr. Esben Poulsen – Chairman, International Chamber of Shipping; President – Singapore Shipping Association; Executive Chairman – ENESEL
8:45 AM – 9:05 AM	Singapore – A Leading Global Maritime Hub – Vision for the Future	Ms. Tan Beng Tee, Assistant Chief Executive (Development) – MPA  <i>Interviewed by:</i> <ul style="list-style-type: none"> <li>Mr. Nicolas Bornozis, President - Capital Link</li> <li>Mr. Terence Zhao, CEO - Singhai Marine Services</li> </ul>
9:05 AM – 9:40 AM	<p><b>2020: Is the Industry Prepared for this Game Changer?</b></p> <p><i>A discussion among leading industry participants on availability, compatibility, standardization &amp; pricing of marine fuels; options and strategies to comply with the major environmental regulations in effect as of 2020</i></p>	<p><b>Moderator:</b> Mr. Simon Petch, Partner - Watson Farley &amp; Williams</p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>Ms. Claire Wright, Business Economics Manager - Shell International Trading and Shipping Company</li> <li>Mr. Jerome Leprince-Ringuet, Managing Director - TOTAL MARINE FUELS GLOBAL SOLUTIONS (TMFGS)</li> <li>Mr. Khalid Hashim, Managing Director – Precious Shipping</li> <li>Mrs. Charis Plakantonakis, Chief Strategy Officer - Star Bulk Carriers</li> </ul>
9:40 AM – 9:50 AM	Can regulation and competitiveness co-exist?	H.E. Natasa Pilides, Shipping Deputy Minister to the President – Republic of Cyprus
9:50 AM – 10:20 AM	<p><b>Digitalization: A Fad or a Means to an End?</b></p> <p><i>How Digitalization Can Reduce Carbon Emissions and Operating Costs – The Transformational Impact of Technology on Shipping</i></p>	<p><b>Moderator:</b> Ms. Cristina S. Santa Maria, Regional Manager South East Asia, Pacific &amp; India - DNV GL - Maritime</p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>Mr. Johan Munir, CFO - AET Tankers</li> <li>Mr. Salvatore d'Amico, Fleet Director - d'Amico Società di Navigazione S.p.A.; CEO – ISHIMA Pte Ltd</li> <li>Mr. Constantinos Spyrou, Chief Commercial Officer – Tototheo Maritime</li> </ul>
10:20 AM – 10:40 AM	<p><b>FOCUS ON INDUSTRY LEADERS</b></p> <p><i>A One-On-One Discussion on the Shipping Industry's Outlook – Opportunities – Challenges and More!</i></p> <div style="text-align: center;">   <b>Mr. George Prokopiou</b>            Chairman  <b>Dynacom Tankers Management</b>            (VIA WEBCAST)         </div> <p><i>Interviewed by:</i>  <b>Mr. Richard Brand, Partner - Cadwalader, Wickersham &amp; Taft LLP</b></p>	

<p><b>10:40 AM – 11:15 AM</b></p>	<p><b>The Global Shipping, Commodity &amp; Energy Markets - Shipowners &amp; Charterers Perspective</b></p> <p><i>Shipping is affected by developments in the global commodity and energy markets. The panel will discuss cargo and trading flows, the role of Asia in global trading and the impact on shipping.</i></p>	<p><b>Moderator:</b> Mr. Frans van de Bospoort, Global Head of Shipping – DVB Bank</p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• Mr. Kenny Rogers, Head – Aurora Tankers</li> <li>• Mr. Bjorn Stignor, General Manager - Golden Stena</li> <li>• Mr. Pankaj Khanna, Member of BoD – Heidmar; Former CEO - Ocean Rig UDW</li> <li>• Mr. Michael Nagler, Head of Chartering - Noble</li> </ul>
<p><b>11:15 AM – 11:50 AM</b></p>	<p><b>Global Shipping Banks &amp; The Availability of Finance for the Shipping Industry</b></p> <ul style="list-style-type: none"> <li>• Banks have been the traditional source of finance for the shipping industry – how major shipping banks deal with new regulatory and market challenges.</li> <li>• Is the bank finance market shrinking or growing? Is new capital available for the industry? Who can qualify for bank finance and at what cost and terms?</li> </ul>	<p><b>Moderator:</b> Mr. John Forrester, Partner - HFW</p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• Mr. Wang Zhao, Director of Asia-Pacific - AVIC International Leasing Co., Ltd</li> <li>• Mr. Michael Parker, Industry Head, Global Shipping &amp; Logistics and Chairman EMEA Corporate Banking – Citi</li> <li>• Ms. Kristin Holth, Global Head of Ocean Industries – DNB</li> <li>• Mr. Frans van de Bospoort, Global Head of Shipping - DVB Bank</li> </ul>
<p><b>11:50 AM – 12:05 PM</b></p>	<p><b>Harnessing the Potential of the Retail Investor Market as a Source of Capital for Shipping</b></p> <p><i>Combining Capital Markets &amp; Technology to Optimize Access to Capital</i></p>	<p><b>Mr. George Cambanis, Managing Director - YieldStreet Marine Finance</b></p>
<p><b>12:05 PM – 12:40 PM</b></p>	<p><b>The Growth of Regional Trading Opportunities in Southeast Asia</b></p>	<p><b>Moderator:</b> Mr. Jayendu Krishna, Director – Drewry Maritime Financial Research</p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• Mr. Kyriacos Panayides, Managing Director – AAL Shipping</li> <li>• Mr. Charles Maltby, CEO – Epic Gas</li> <li>• Mr. Martyn Wade, CEO – Grindrod Shipping Pte.</li> <li>• Mr. Yaseen Anwar, Board member - International Monetary Institute (IMI) of Renmin University, Beijing; Senior Advisor - ICBC Singapore; former Governor - Central Bank of Pakistan</li> </ul>
<p><b>12:40 PM – 12:50 PM</b></p>	<p><b>What you need to know about the Greater Bay Area</b></p>	<p><b>Mr. Benjamin Wong, Head of Transport &amp; Industrial – InvestHK</b></p>
<p><b>12:50 PM – 1:30 PM</b></p>	<p><b>Industry Consolidation – Growth &amp; MA What It Takes to Compete in Shipping Today</b></p>	<p><b>Moderator:</b> Mr. Gregg Johnston, Partner – Stephenson Harwood (Singapore) Alliance</p> <p><b>Panelists:</b></p> <ul style="list-style-type: none"> <li>• Mr. Martin Ackermann, CEO – BW LPG</li> <li>• Mr. Mark O'Neil, President - Columbia Shipmanagement</li> <li>• Mr. Mikael Skov, CEO – Hafnia</li> <li>• Mr. Jeremy Nixon, CEO – Ocean Network Express</li> </ul>
<p><b>1:30 PM – 2:30 PM</b></p>	<p><b>Networking Luncheon</b></p>  	