



3rd Annual Capital Link German Maritime Forum

Wednesday, November 8, 2023
Radisson Blu Hotel – Hamburg, Germany

In Partnership With



8:00 – 8:50 am

REGISTRATION & COFFEE

WELCOME & OPENING REMARKS

8:55 – 9:00 am

Mr. Knut Ørbeck-Nilssen, CEO – **DNV Maritime**
Mr. Nicolas Bornozis, President – **Capital Link**

ENERGY SECURITY

This panel will address challenges and opportunities stemming from the disengagement of the West from Russian energy sources and their impact on shipping. LNG consumption is increasing, impacting the global LNG fleet, and necessitating investments in FSRUs and other infrastructure. The Russian Oil embargo and the Russian Oil Price Cap are also affecting the maritime transportation of crude and products. The push for Energy Security may also accelerate the trend towards renewable energy sources.

9:00 – 9:40 am

Moderator: Mr. Jacobus Varossieau, Business Development Manager - Marine – **RINA**

Panelists:

- **Dr. Johann Killinger**, Managing Partner – **Buss Group**
- **Mr. Brian Bartlett**, SVP Finance & Business Development – **Energos Infrastructure**
- **Mr. Daniel Muthmann**, VP Business Development – **Höegh LNG Holdings Ltd**
- **Mr. Robert Burke**, Partner & CEO – **Ridgebury Tankers**

ALL ABOUT CARBON - CARBON OFFSETS, CARBON CAPTURE, CARBON CREDITS, EU ETS

Do all available options and strategies lead to reduction of carbon emissions? What is best to use and how? The discussion will provide insight on how alternative strategies help achieve carbon reduction especially in light of the recent IMO and EU regulations and market expectations.

9:45 – 10:25 am

Moderator: Mr. Rasmus Stute, Vice President, Area Manager Germany – **DNV Maritime**

Panelists:

- **Mr. Jens-Michael Arndt**, Managing Partner - **H. Vogemann**
- **Mr. Sander Schakelaar**, Managing Owner - **JR SHIPPING GROUP**
- **Mr. Tim Ponath**, CEO – **NSB Group**
- **Mr. Frederic Bouthillier**, Head of Shipping – **Vertis Environmental Finance**
- **Ms. Friederike Hesse**, Co-Founder & Managing Director – **ZERO44**

CHINA & GLOBAL SHIPPING

10:30 – 10:45 am

Mr. KC Lam, Head of Consulate and Chamber Engagement, Transport and Industrial – **InvestHK**

10:45 – 11:05 am

COFFEE BREAK

11:05 – 11:45 am

THE FLEET RENEWAL LANDSCAPE - SHIPS & FUELS OF TODAY & TOMORROW



3rd Annual Capital Link German Maritime Forum

Wednesday, November 8, 2023

Radisson Blu Hotel – Hamburg, Germany

In Partnership With



While the jury is still out in terms of which is the ultimate “winning green fuel”, shipowners need to continue with fleet renewal in order to maintain competitiveness and achieve compliance with environmental regulations and market expectations. This panel will focus on fleet renewal strategies implemented by major shipowners sharing their insight as to their strategy and approach.

Moderator: Mr. Colin Rawlins, Strategic Business Partner - Lloyd’s Register

Panelists:

- **Mr. Filippos Prokopakis**, Commercial Director – Danaos Shipping Co. Ltd (DAC)
- **Mr. Simos Parios**, Chief Administrative Officer – Euroseas (ESEA) & Eurodry (EDRY)
- **Mr. Frederik Pind**, Managing Director, Njord – Maersk Tankers
- **Mr. Clemens Toepfer**, Managing Director – Toepfer Transport GbmH

SHIP FINANCE – ADAPTING TO A NEW MARKET, REGULATORY, GEOPOLITICAL & ESG LANDSCAPE

Geopolitical Issues, Environmental Regulations, Taxonomy, ESG Considerations, Shipping Companies Focused on Debt Reduction Strategies Tend to Redefine Ship Finance. The panel will also focus on the availability and incentives of Green and Sustainability Linked Ship Finance.

11:50 – 12:30 pm

Moderator: Dr. Christian Finnern LL.M., Partner & Head of Germany – Watson Farley & Williams

Panelists:

- **Mr. Timothy Soe**, Managing Director – Ascension Finance
- **Mr. Philipp Wünschmann**, Global Head of Shipping – Berenberg
- **Mr. Martijn Van Tuijl**, Managing Director, Maritime Finance – First Citizens Bank
- **Mr. Iraklis Tsigotis**, Director of Origination – Neptune Maritime Leasing Ltd.

12:30 – 1:30 pm

NETWORKING LUNCH



3rd Annual Capital Link German Maritime Forum

Wednesday, November 8, 2023

Radisson Blu Hotel – Hamburg, Germany

In Partnership With



KEYNOTE ROUNDTABLE

This panel comprised of the institutional leadership of German Shipping will focus on policies, initiatives and strategies addressing the industry's evolution focusing on green shipping, global supply chain issues, technology, human element and more.

Moderator

1:40 – 2:20 pm



Mr. Knut Ørbeck-Nilssen
CEO
DNV Maritime



Mr. Nikolaus H. Schües
President & Chairperson
of the Board
BIMCO
CEO
Reederei F. Laeisz



Mr. Christian Koopmann
President
**Hamburg and Bremen
Shipbrokers Association**
Managing Partner
Peter W. Lampke GmbH &
Co. KG (PWL Group)



Dr. Arnt Vespermann
Board Member
VDR
CEO - CPO Holding
Offen Group

INVESTING IN SHIPPING TODAY

The discussion will provide the viewpoint of investors and shipowners in terms of how they evaluate opportunities across shipping sectors and their investment criteria in light of the regulatory, geopolitical and technological developments affecting the industry today. It will also address issues such as diversification, investing in assets or shares.

2:25 – 3:05 pm

Moderator: Mr. Adam Parmenter, Partner – Ehlermann Rindfleisch Gadow

Panelists:

- **Mr. Bastian Hagebeuker, Partner - Blue Star Group**
- **Ms. Emma Cawood, Managing Director – Finance & Treasury – Cetus Maritime**
- **Mr. Sybren Hoekstra, Partner – Hudson Structured Capital Management (HCSM)**
- **Mr. Felix Nölke, Managing Director - Maritime Investments – MPC Capital**
- **Mr. Hans Oust Heiberg, Partner – Sole Shipping**

MARITIME START UPS CHARTING NEW PATHS

This panel features venture capitalists who will share their criteria and decision making process on which start-ups to invest in the maritime industry, and steps to launch the product into the market.

3:10 – 3:50 pm

Moderator: Ms. Isabelle Rickmers, Founder & CEO - TURTLE

Panelists:

- **Mr. Johann Meyer, Managing Director Germany and Northern Europe – Columbia Shipmanagement**
- **Mr. Fabian Feldhaus, Co-Founder & Managing Director – Flagship Founders**
- **Mr. Stylianos Papageorgiou, Managing Director – Iomarlabs**



3rd Annual Capital Link German Maritime Forum

Wednesday, November 8, 2023

Radisson Blu Hotel – Hamburg, Germany

In Partnership With



-
- **Mr. Tim Reinsch**, Managing Partner – **TecPier**
 - **Mr. Hannan Carmeli**, Founder & Managing Partner – **theDOCK**
-

NAVIGATING THROUGH INDUSTRY TRANSFORMATION – THE GERMAN SHIPOWNERS' VIEWPOINT

This panel features leading German shipowners sharing their insight on critical industry topics such as Green Shipping – Technology – Digitalization – Fleet Renewal – Access to Capital – Diversification - Regulation – Geopolitics and more.

Moderator: Mr. Lucas Ribeiro, Vice President, Regional Manager West Europe – **DNV Maritime**

3:55 – 4:55 pm

Panelists:

- **Mr. Lucius Bunk**, Founder and Partner – **Auerbach Schifffahrt GmbH & Co. KG**
- **Mr. Nils Aden**, Managing Director – **Harren Group**
- **Mr. Jan-Lars Kruse**, Managing Director – **Hartmann Reederei**
- **Dr. Rowil Ponta**, Managing Director – **Nordic Hamburg**
- **Dr. Kurt Klemme**, Managing Director – **Reederei Nord**
- **Mr. Mark O'Neil**, CEO – **Schoeller Holdings Limited**

5:00 – 6:00 pm

COCKTAIL RECEPTION