



## REGISTRATION & COFFEE

### Breakfast Sponsor:

8:00 – 8:45 AM



## WELCOME REMARKS

8:50 – 8:55 AM

- **Mr. Nicolas Bornozis**, President – **Capital Link, Inc.**
- **Mr. Mark O'Neil**, President & CEO – **Columbia Group**; President – **InterManager**
- **Mr. Terence Zhao**, Managing Director – **Singhai Marine Services**

## DRY BULK SECTOR PANEL

*Panelists will discuss the current trends and opportunities in the dry bulk market as well as their outlook concerning the sector's development.*

**Moderator: Ms. Cristina Saenz de Santa Maria**, Regional Manager South East Asia, Pacific & India – **DNV Maritime**; Technical Committee Chair – **Singapore Shipping Association**

9:00 – 9:40 AM

### Panelists:

- **Mr. James Marshall**, CEO & Founder – **Berge Bulk**
- **Mr. Steve Kunzer**, CEO – **Lila Global**
- **Ms. Laure Baratgin**, Head of Commercial Operations – **Rio Tinto**
- **Mr. Stamatis Tsantanis**, Chairman & CEO – **Seanergy Maritime Holdings Corp. (SHIP)**; Founder, Chairman & CEO – **United Maritime Corporation (USEA)**
- **Mr. Alexander Slee**, Deputy CEO – **Taylor Maritime Investments**

## ENERGY TRANSITION & ALTERNATIVE FUELS

*Alternative fuels will play a key role in the push toward green shipping. However, uncertainty surrounds which fuels will be feasible. Panelists will discuss how this uncertainty impacts shipping companies' decisions regarding fleet renewal.*

**Moderator: Mr. Shu Yong Koh**, Director, Global Sustainability – **ABS**

9:45 – 10:25 AM

### Panelists:

- **Ms. Dorothea Ioannou**, Chief Executive Officer – **American P&I Club**
- **Mr. Mark Cameron**, Managing Director – **Ardmore Shipping Asia Pte. Ltd**
- **Mr. Danny Goldsmith**, Senior Manager - Enterprise Marine Strategy – **Chevron**
- **Mr. Andrew Hoare**, Head of Fortescue Marine Systems – **Fortescue**
- **Ms. Friederike Hesse**, Co-Founder & Managing Director – **zero44**



**2024 CAPITAL LINK SHIPPING LEADERSHIP AWARD**

*Presentation to Ms. Tan Beng Tee*

*Honoree:*

*Introduced by:*

10:30 – 10:50 AM



**Ms. Tan Beng Tee**  
Executive Director  
Singapore Maritime Foundation



**Mr. Hor Weng Yew**  
CEO - Pacific Carriers Limited  
Chairman - Singapore Maritime Foundation

10:55 – 11:15 AM

**COFFEE BREAK**

**NAVIGATING GLOBAL TRADE & COMMERCE**

*The panel will discuss regulatory, economic and geopolitical issues and how these impact global trade and commerce and the dynamics of the major seaborne transportation markets.*

**Moderator: Ms. Shanna Ghose, Partner – Hill Dickinson LLP**

**Panelists:**

11:20 – 12:00 PM

- **Mr. Rene Piil Pedersen**, Managing Director – **A.P. Moller Singapore Pte. Ltd.**
- **Ms. Ashima Taneja**, Head of Maritime Technical & Sustainability – **BHP**
- **Ms. Emma Cawood**, Managing Director – Finance & Treasury – **Cetus Maritime**
- **Mr. Gunnar Koløen**, CFO – **Gram Car Carriers**
- **Mr. Marco Fiori**, CEO – **Premuda SpA**

**OPTIMIZING FLEET PERFORMANCE**

*Panelists will discuss the importance of technology and digitalization in optimizing fleet performance, particularly in terms of increasing vessel efficiency and ensuring the safety and wellbeing of seafarers.*

**Moderator: Mr. Sanjeev Mathur**, Senior Vice President APAC – **LR OneOcean**

12:05 – 12:45 PM

**Panelists:**

- **Mr. Mark O'Neil**, President & CEO – **Columbia Group**; President – **InterManager**
- **Mr. Gabriele Dado**, Director of Revenue – **DeepSea Technologies**
- **Mr. Damien Staples**, Vice President Indirect Sales – **Inmarsat Maritime**
- **Mr. Frederik Pind**, Managing Director – **NJORD - Maersk Tankers**
- **Mr. Yarden Gross**, CEO & Co-Founder – **ORCA AI**

**KEYNOTE REMARKS**

12:50 – 1:00 PM



**Mr. Kenneth Lim**  
Assistant Chief Executive (Industry & Transformation)  
Maritime & Port Authority of Singapore (MPA)



1:05 – 2:05 PM

## NETWORKING LUNCH

### TRENDS IN INTERNATIONAL SHIP FINANCE

*On this panel, Shipowners & Global Financiers discuss the latest trends in ship finance internationally, as well as how these trends impact Singapore.*

**Moderator: Mr. Jeffrey Tanner, Partner – Stephenson Harwood (Singapore) Alliance**

2:10 – 2:50 PM

#### Panelists:

- **Mr. Nicolas Duran**, Managing Director & Partner - Investment Banking – **Fearnley Securities**
- **Mr. Berlin Li**, Managing Partner – **HIT Marine**
- **Mr. Christoph Beneke**, Ship Finance Executive – **Meerbaum Capital Solutions Inc.**
- **Mr. Christian Nolting**, Group Treasurer – **Purus Marine**

### FUNDING OF MARITIME STARTUPS - ROLE OF TECHNOLOGY & DIGITALIZATION

*This panel features venture capitalists who will highlight their decision-making process as to which start-ups to invest in the maritime industry, and steps needed to launch the product into the market – with a focus on technology and digitalization.*

**Moderator: Mr. Lars Riisberg**, Executive Vice President – **RINA Marine Digital Solutions**

2:55 – 3:35 PM

#### Panelists:

- **Mr. Fabian Feldhaus**, Co-Founder & Managing Director – **Flagship Founders**
- **Mr. Haymon Sinapius**, Investment Director – **INNOPORT – Schulte Group**
- **Mr. Reece Pacheco**, Partner – **Propeller**
- **Mr. Axel de Mégille**, Director, Head – **Stolt Ventures**
- **Ms. Marina Hadjipateras**, Founder & General Partner – **TMV**

### CHARTING CORPORATE STRATEGY IN A TRANSFORMING WORLD

*This discussion will focus on optimizing corporate strategy and capital allocation in light of the many factors—regulatory, geopolitical, and environmental—impacting the maritime sector today.*

**Moderator: Mr. Ji Woon Kim**, Shareholder – **Vedder Price**

3:40 – 4:20 PM

#### Panelists:

- **Mr. Christoph Toepfer**, Founder & CEO – **Borealis Maritime**
- **Dr. Johann Killinger**, Managing Partner – **Buss Group**
- **Mr. John Su**, President & CEO – **Erasmus Shipinvest Group**
- **Mr. Nils Aden**, Managing Director – **Harren Group**
- **Mr. Piyush K. Sharma**, Group Director Corporate Strategy – **NSB Group**

### OPPORTUNITIES FROM REGIONALIZATION THROUGH RCEP (REGIONAL COOPERATION FOR ECONOMIC PARTNERSHIP)

4:25 – 4:30 PM

**Mr. KC Lam**, Head of Consulate and Chamber Engagement, Transport and Industrial – **InvestHK**



# 6th Annual Capital Link Singapore Maritime Forum

“Shipping in a New Era”

Fairmont Singapore  
Tuesday, April 16, 2024



IN PARTNERSHIP WITH



HELD IN CONJUNCTION WITH



## THE HUMAN FACTOR - RECRUITMENT, TRAINING, RETENTION & WELLBEING OF SEAFARERS

*Seafarers are vital to shipping, and their wellbeing, safety, and training are of the utmost importance for the industry. This panel will discuss the human factor of the maritime sector.*

**Moderator: Mr. Terence Zhao, Managing Director – Singhai Marine Services**

**4:35 – 5:15 PM**

### Panelists:

- **Captain Ashish Mediratta**, Head of Crewing, Fleet Management and Technology – **A.P. Moller Maersk**
- **Captain Shivas Kapoor**, General Manager Crewing – **BW Hafnia**
- **Mr. Andreas Hadjipetrou**, CCO – **Columbia Group**; Managing Director – **Columbia Shipmanagement**
- **Captain Fared Khan**, Head HR Sea - **MISC Marine**
- **Mr. Marinos Kokkinis**, Managing Director – **OCS**

**5:20 – 6:20 PM**

**COCKTAIL RECEPTION**