



# 3rd Annual Capital Link German Maritime Forum

Wednesday, November 8, 2023  
Radisson Blu Hotel – Hamburg, Germany

In Partnership With



8:00 – 8:55 am

*REGISTRATION & COFFEE*

## WELCOME & OPENING REMARKS

8:55 – 9:00 am

**Mr. Knut Ørbeck-Nilssen, CEO – DNV Maritime**  
**Mr. Nicolas Bornozis, President – Capital Link**

## ENERGY SECURITY

*This panel will address challenges and opportunities stemming from the disengagement of the West from Russian energy sources and their impact on shipping. LNG consumption is increasing, impacting the global LNG fleet, and necessitating investments in FSRUs and other infrastructure. The Russian Oil embargo and the Russian Oil Price Cap are also affecting the maritime transportation of crude and products. The push for Energy Security may also accelerate the trend towards renewable energy sources.*

9:00 – 9:40 am

**Moderator: Mr. Pino Spadafora, Global Marine Commercial Senior Director – RINA**

### Panelists:

- **Dr. Johann Killinger, Managing Partner – Buss Group**
- **Mr. Arthur Regan, CEO – Energos Infrastructure**
- **Mr. Erik Nyheim, President and Chief Executive Officer – Höegh LNG Holdings Ltd**

## ALL ABOUT CARBON - CARBON OFFSETS, CARBON CAPTURE, CARBON CREDITS, EU ETS

*Do all available options and strategies lead to reduction of carbon emissions? What is best to use and how? The discussion will provide insight on how alternative strategies help achieve carbon reduction especially in light of the recent IMO and EU regulations and market expectations.*

9:45 – 10:25 am

**Moderator: Mr. Rasmus Stute, Area Manager, Germany – DNV**

### Panelists:

- **Mr. Jens-Michael Arndt, Managing Partner - Bereederungsges. H. Vogemann GmbH & Co. KG**
- **Mr. Sander Schakelaar, Managing Owner - JR SHIPPING GROUP**
- **Mr. Tim Ponath, CEO – NSB Group**
- **Mr. Frederic Bouthillier, Head of Shipping – Vertis Environmental Finance**
- **Ms. Friederike Hesse, Co-Founder & Managing Director – ZERO44**

## CHINA & GLOBAL SHIPPING

10:30 – 10:45 am

**Mr. KC Lam, Head of Consulate and Chamber Engagement, Transport and Industrial – InvestHK**

10:45 – 11:05 am

**COFFEE BREAK**

11:05 – 11:45 am

## THE FLEET RENEWAL LANDSCAPE - SHIPS & FUELS OF TODAY & TOMORROW

*While the jury is still out in terms of which is the ultimate “winning green fuel”, shipowners need to continue with fleet renewal in order to maintain competitiveness and achieve compliance with environmental*



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*regulations and market expectations. This panel will focus on fleet renewal strategies implemented by major shipowners sharing their insight as to their strategy and approach.*

**Moderator: Mr. Colin Rawlins**, Strategic Business Partner - Lloyd's Register

**Panelists:**

- **Mr. Filippos Prokopakis**, Commercial Director – Danaos Shipping Co. Ltd (DAC)
- **Mr. Simos Pariaros**, Chief Administrative Officer – Euroseas (ESEA) & Eurodry (EDRY)
- **Mr. Frederik Pind**, Managing Director, Njord – Maersk Tankers
- **Mr. Clemens Toepfer**, Managing Director – Toepfer Transport GbmH

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## SHIP FINANCE – ADAPTING TO A NEW MARKET, REGULATORY, GEOPOLITICAL & ESG LANDSCAPE

*Geopolitical Issues, Environmental Regulations, Taxonomy, ESG Considerations, Shipping Companies Focused on Debt Reduction Strategies Tend to Redefine Ship Finance. The panel will also focus on the availability and incentives of Green and Sustainability Linked Ship Finance.*

**Moderator: Dr. Christian Finnern LL.M.**, Partner – Watson Farley & Williams

11:50 – 12:30 pm

**Panelists:**

- **Mr. Timothy Soe**, Managing Director – Ascension Finance
- **Mr. Philipp Wünschmann**, Global Head of Shipping – Berenberg
- **Mr. Carl Rehder**, Vice President – Bocomm Leasing
- **Mr. Martijn Van Tuijl**, Managing Director, Maritime Finance – First Citizens Bank
- **Mr. Harris Antoniou**, Founder & Managing Director – Neptune Maritime Leasing Ltd.

12:30 – 1:30 pm

**NETWORKING LUNCH**



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## KEYNOTE ROUNDTABLE

*This panel comprised of the institutional leadership of German Shipping will focus on policies, initiatives and strategies addressing the industry's evolution focusing on green shipping, global supply chain issues, technology, human element and more.*

1:40 – 2:20 pm



**Mr. Knut Ørbeck-Nilssen**  
CEO  
DNV Maritime



**Mr. Nikolaus H. Schües**  
President & Chairperson  
of the Board  
**BIMCO**  
CEO  
Reederei F. Laeisz



**Mr. Christian Koopmann**  
President  
German Shipbrokers  
Association



**Ms. Sofie Fogstad Vold**  
Senior Advisor  
Ministry of Climate &  
Environment, Norway



**Dr. Arnt Vespermann**  
Board Member  
**VDR**  
CEO - CPO Holding  
Offen Group

## INVESTING IN SHIPPING TODAY

*The discussion will provide the viewpoint of investors and shipowners in terms of how they evaluate opportunities across shipping sectors and their investment criteria in light of the regulatory, geopolitical and technological developments affecting the industry today. It will also address issues such as diversification, investing in assets or shares.*

2:25 – 3:05 pm

**Moderator:**

**Panelists:**

- **Mr. Bastian Hagebeuker**, Partner - **Blue Star Group**
- **Ms. Emma Cawood**, Managing Director – Finance & Treasury – **Cetus Maritim**
- **Mr. Felix Nolke**, Managing Director - **MPC Capital**
- **Mr. Hans Oust Heiberg**, Partner – **Sole Shipping**

## MARITIME START UPS CHARTING NEW PATHS

*This panel features venture capitalists who will share their criteria and decision making process on which start-ups to invest in the maritime industry, and steps to launch the product into the market.*

3:10 – 3:50 pm

**Moderator: Ms. Isabelle Rickmers**, Founder & CEO - **TURTLE**

**Panelists:**

- **Mr. Mark O'Neil**, President & CEO – **Columbia Group**; President – **InterManager**
- **Mr. Fabian Feldhaus**, Managing Director & Co-Founder – **Flagship Founders**
- **Mr. Stylianos Papageorgiou**, Managing Director – **Iomarlabs**
- **Mr. Tim Reinsch**, Managing Partner – **TecPier**



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- **Mr. Hannan Carmeli**, Founder & Managing Partner – **TheDOCK**
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## NAVIGATING THROUGH INDUSTRY TRANSFORMATION – THE GERMAN SHIPOWNERS' VIEWPOINT

*This panel features leading German shipowners sharing their insight on critical industry topics such as Green Shipping – Technology – Digitalization – Fleet Renewal – Access to Capital – Diversification - Regulation – Geopolitics and more.*

3:55 – 4:35 pm

**Moderator: Mr. Lucas Ribeiro**, Regional Manager – DNV

**Panelists:**

- **Mr. Johann Schulte**, Chief Commercial Officer - **Bernhard Schulte GmbH**
- **Mr. Nils Aden**, Managing Director – **Harren & Partner Group**
- **Dr. Rowil Ponta**, Managing Director - **Nordic Hamburg**
- **Mr. Guido Foersterling**, CEO and Board Member – **Sloman Neptun**

4:35 – 5:35 pm

*COCKTAIL RECEPTION*